

8:00 am – 1:00 pm

Golf Outing (Eagle Springs Golf Course)

9:00 am – 2:00 pm

Exhibitor Setup (Grand Foyer)

11:00 am – 5:00 pm

Registration (Grand Ballroom Hall)

2:00 pm – 2:30 pm

Utah Captive Insurance Association - Business Meeting
(Gateway 4 & 5)

2:30 pm – 3:00 pm

Missouri Captive Insurance Association - Business Meeting
(Gateway 4 & 5)

3:00 pm – 4:30 pm

Captive 101 Level 101 (Gateway Ballroom 2 & 3)

Panelists: Rae Brown, GPW and Associates, Inc.; Tim Svoboda, Conner Strong and Buckelew; Kyle Mrotek, The Actuarial Advantage

Thinking about forming a Captive? Here's what you need to know. Join this panel discussion with industry leading experts and learn how to evaluate, license, and operate a captive insurance company. The distinguished panel will include a consultant, a captive manager, and an actuary, all with a strong background in captive insurance. Open Q&A will allow audience members to interact and ask questions about any phase of captive feasibility or formation.

4:30 pm – 5:00 pm

Nevada Captive Insurance Council - Business Meeting
(Gateway 4 & 5)

5:00 pm – 5:30 pm

Arizona Captive Insurance Association - Business Meeting
(Gateway 4 & 5)

6:00 pm – 7:30 pm

Opening Reception (Ballpark Village Bud Deck – 601 Clark Ave, St. Louis, MO 63102 – walkable from hotel)

Sponsored by Diamond Sponsors: Agile Premium Finance Captive Specialists, GPW and Associates, Inc., Larson & Company, Oklahoma Insurance Department, Pro Group Captive Management Services, Utah Insurance Department

Monday, June 12

8:00 am – 1:00 pm

Eagle Springs Golf Course

Golf Outing



Monday, June 12

6:00 pm – 7:30 pm

Ballpark Village Bud Deck

Opening Reception



7:15 am – 5:00 pm

Exhibit Booths Open

7:15 am – 5:00 pm

Registration Open

7:15 am – 8:15 am

Breakfast with Exhibitors

Sponsored by Diamond Sponsors: Agile Premium Finance Captive Specialists, GPW and Associates, Inc., Larson & Company, Oklahoma Insurance Department, Pro Group Captive Management Services, Utah Insurance Department

8:15 am – 8:30 am

Opening Remarks

Renea Louie, WRCIC Committee Co-Chair

8:30 am – 9:30 am

Keynote Address

Kendall Gammon, Former Kansas City Chiefs long snapper, NFL Color Analyst, Speaker
Kendall Gammon is a sought-after keynote speaker with unexpected on-stage presence – a presence that’s quite different than you’d expect from a 15-year NFL veteran known for his physical strength. Drawing on personal life challenges, Kendall delivers a message threaded with vulnerability and uses authentic storytelling to inspire business owners and their teams to use emotional strengths to embrace change, build stronger relationships, and positively impact their own growth and success. (And yes, he also juggles.)

9:30 am – 9:45 am

Break with Exhibitors

Sponsored by Gold Sponsors: Hylant Global Captive Solutions and Taylor-Walker Consulting, LLC

9:45 am – 10:45 am

Captive Insurance Taxation - The Latest Level 301 (Grand Ballroom)

Panelists: Charles J. (Chaz) Lavelle, Dentons Bingham Greenebaum LLP; P. Bruce Wright, Eversheds Sutherland (US) LLP; Steve Miller, ZMFF&J Law

Captive insurance taxation is ever evolving. Comments on the Treasury proposed “micro-captive” regulations are due on the first day of the conference. The panelists’ topics will include these proposed regulations, observations on the IRS’ views on pooling, expanded IRS information gathering from third-parties, and any other timely topics. Questions from the audience are encouraged.

11:00 am – 11:50 am

The Importance of Captive Actuarial Funding Analysis Level 101 (Grand Ballroom)

Panelists: Doug Butler, Womble Bond Dickinson; Trenton Lipka, Pinnacle; Tom Massey, Nelnet Insurance Services; Steve Kinion, Oklahoma Insurance Department

We all know the importance of having an independent actuary proving an actuary funding analysis to price captive insurance premiums. However, many providers and owners sometimes gloss over the importance of understanding what actually goes into an actuary funding reports. In this session, we will examine the basic components of an actuarial funding report including not only the pricing analysis but also the importance of a well written narrative that accompanies the pricing analysis. We will also review insight from regulators, service providers, and owners in how to best use the information provided in the actuary funding analyses so as to improve the overall efficiency and functionality of a captive program.

11:00 am – 11:50 am

Claims Best Practices and What to Expect Level 201 (Gateway Ballroom 2 & 3)

Panelists: Amy Klatt, Skyward Specialty Insurance; Amy O'Brien, Gallagher Bassett; Susan Hauser, Artex

This presentation will discuss claims process, best practices, what a captive owner can do when a claim happens, and more. Topics include: What do we look for in the claims process / expectation for the captive member? What are best practices and what are the standards? What should a captive do to help their claims team when a claim happens? From an employer standpoint, what does a Captive Owner have as best practices? How does a captive owner help the claims team to move and resolve claims?

12:00 pm – 1:00 pm

Lunch and Keynote Address

Fireside Chat with Nevada Commissioner of Insurance Scott Kipper and Oklahoma Commissioner of Insurance Glen Mulready

All are invited to this fireside chat on all things captives and more. Not to be missed! Sponsored by Diamond Sponsors: Agile Premium Finance Captive Specialists, GPW and Associates, Inc., Larson & Company, Oklahoma Insurance Department, Pro Group Captive Management Services, Utah Insurance Department

1:00 pm – 2:15 pm

Embedding ESG Initiatives into the Captive: Who Knew? Level 201 (Grand Ballroom)

Panelists: Greg Cobb, Sage; Nicholas Cimino, PNC Institutional Asset Management; Brandy Alderson, Marsh

Sustainability and ESG initiatives continue to capture more than their fair share of the headlines across the insurance industry. Quietly, both have become more ingrained into the ecosystem than many realize. Join us in understanding these stealth trends and the direct applications for the captive space with a focus on ESG investing and overall enterprise risk management (ERM).

1:00 pm – 2:15 pm

So You Own a Captive...Now What? Level 101 (Gateway Ballroom 2 & 3)

Panelists: Donald Ashwood, Aon; Marleen Judge, World Wide Technology; Jodi Harrison, Missouri Department of Commerce & Insurance

Hear about the evolution of a captive insurance company from the perspective of a captive owner, captive manager and captive regulator. This presentation will cover reasons the captive was initially formed, the evolution over the years to include additional business lines added, and ways that the risk manager has turned to the captive as a tool to solve challenges both existing and prospective.

2:15 pm – 2:45 pm

Break with Exhibitors

Sponsored by Gold Sponsors: Hylant Global Captive Solutions and Taylor-Walker Consulting, LLC

2:45 pm – 3:30 pm

Current IRS Captive Enforcement Actions Level 301 (Grand Ballroom)

Panelists: Hale Stewart, ZMF Law; Matthew Queen, Goldner Capital Management / The Queen Firm, LLC ; Rob Walling, Pinnacle Actuarial Resources

This presentation will give attendees an up-to-date explanation and assessment of the latest IRS activities relative to captives. Panelists will also provide some do's and don'ts for practitioners.

2:45 pm – 3:30 pm

Captive Financial and Operational Advantages Enhanced by Data Analytics

Level 201 (Gateway Ballroom 2 & 3)

Moderator: Larry Rudwick, Risk Analysis Services LLC

Panelists: Alan Cantor, Risk Analysis Services LLC; John M. Talley, TAL Consulting LLC; Michael Connell, Restoration Risk Retention Group

This session will show the value of enhanced analytics and take a deeper dive into claims data. Panelists will discuss the advantage of captive vs other risk financing options, explain the expected losses that give competitive advantage in negotiations with reinsurance markets, and reveal otherwise hidden patterns that can drive better proactive risk management.

3:45 pm – 4:45 pm

Hot Topics **Level 201** (Grand Ballroom)

Moderator: Dan Towle, CICA

Panelists: Anne Marie Towle, Hylant Global Captive Solutions; Tony Greer, Dickinson Wright

This lively panel will address the hot topics, opportunities and threats facing the captive industry. The continued hard market and the current economic marketplace have put the captive industry in the spotlight as risk managers are accessing their captives in expanded ways to address today's challenges. The session will also discuss the industry challenge of an aging captive industry which needs new initiatives to attract a workforce that will become the next generation of captive leaders as well as the other current hot topics. The session will share how CICA has developed strategies to attract younger individuals and support women to fill this growing need through their NEXTGen and Amplify Women initiatives.

6:45 pm

St. Louis Cardinals vs. San Francisco Giants Baseball Game - *SOLD OUT!*

For those who registered for this event, we will have a private suite at Busch Stadium to watch the Cardinals take on the visiting San Francisco Giants.

Food & beverage sponsored by Agile Premium Finance Captive Specialists

*Thank you to our valued
Sponsors and Exhibitors!*

7:15 am – 12:00 pm

Exhibit Booths Open

7:15 am – 12:00 pm

Registration Open

7:15 am – 8:15 am

Breakfast with Exhibitors

Sponsored by Diamond Sponsors: Agile Premium Finance Captive Specialists, GPW and Associates, Inc., Larson & Company, Oklahoma Insurance Department, Pro Group Captive Management Services, Utah Insurance Department

8:15 am – 8:30 am

Opening Remarks

Renea Louie, WRCIC Committee Co-Chair

8:30 am – 9:45 am

Cell Captive Diversity Level 301 (Grand Ballroom)

Panelist: Renea Louie, Pro Group Captive Management Services; Jeff Simpson, Womble Bond Dickinson; Joe Marcantel, Talisman Insurance Company, Inc.

This seasoned panel with decades of experience will offer an advanced interactive discussion on Cell Captives including the Insurance industry in transition, the dynamic nature of how Cells respond to provide coverage the commercial market cannot, why use a Cell Structure, what is a Cell, Pros and Cons of Incorporated and Unincorporated Cells and the challenges and opportunities of a Cell Captive. Panelists will share several current captive case studies and how for more than 12 years these cells have operated, providing solutions and serving thousands of insureds.

8:30 am – 9:45 am

Integrating Your Service Provider Team Level 201 (Ballpark Conference Center, 1st Floor / Lobby Level)

Panelists: Dylan Feringa, PNC Institutional Asset Management; Adam Miholic, Hylant; Bill Wetherell, Pacific Capital Insurance Company; Nicole McArdle, Pinnacle Actuarial Resources

This panel discussion will be focused on topics such as why service providers are inextricably intertwined, the frequency of interaction captive owners should have from their service provider team, examples of how thoughtful and consistent collaboration results in a stronger captive, and how working in a silo can work as a detriment to the captive.

9:45 am – 10:00 am

Break with Exhibitors

Sponsored by Diamond Sponsors: Agile Premium Finance Captive Specialists, GPW and Associates, Inc., Larson & Company, Oklahoma Insurance Department, Pro Group Captive Management Services, Utah Insurance Department

10:00 am – 11:30 am

Regulator Roundup (Grand Ballroom)

Moderator: Allan Smith, Marsh

Panelists: Travis Wegkamp, Utah Insurance Department; Sam Komo, Missouri Department of Commerce & Insurance; Victoria Fimea, Arizona Department of Insurance & Financial Institutions; Nick Stosic, Nevada Division of Insurance; Mark Wiedeman, Tennessee Department of Commerce & Insurance; Steve Kinion, Oklahoma Insurance Department; Kari Leonard, Montana Office of Commissioner of Securities & Insurance

Always one of the WRCIC's most popular sessions, the Regulator Roundup is your chance to hear regulators from multiple domiciles discuss recent trends and opine on topical issues.

11:30 am – 11:45 am

Closing Remarks

12:00 pm – 2:00 pm

Exhibitor Teardown